

Is It Time for a
Tri-Process Theory?
Distinguishing the Reflective and
the Algorithmic Mind

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Missing Components of Current
Dual-Process Theories
and Their Implications for the
Rationality Debate

Goal Structure

TASS (System 1)

Genes' Interests
Genes' & Vehicle's Interests Coincide
Vehicle's Interests

Analytic System (System 2)

Genes' Interests
Genes' & Vehicle's Interests Coincide
Vehicle's Interests

Goals reflecting genetic and vehicle interests
in TASS and in the analytic system

Evolutionary Reinterpretations of Heuristics and Biases Tasks

Task	Normative Response	Adaptive Response
1. Wason Selection Task	$P \ \& \ \sim Q$	$P \ \& \ Q$
2. Linda Problem	$P(A \ \& \ B) < P(A)$	$P(A \ \& \ B) > P(A)$
3. Covariation Detection	$w(\text{cell A}) =$ $w(\text{cell D})$	$w(\text{cell A}) >$ $w(\text{cell D})$
4. Probability Learning	maximizing	prob matching
5. Argument Evaluation Tasks	belief bias = 0	belief bias > 0

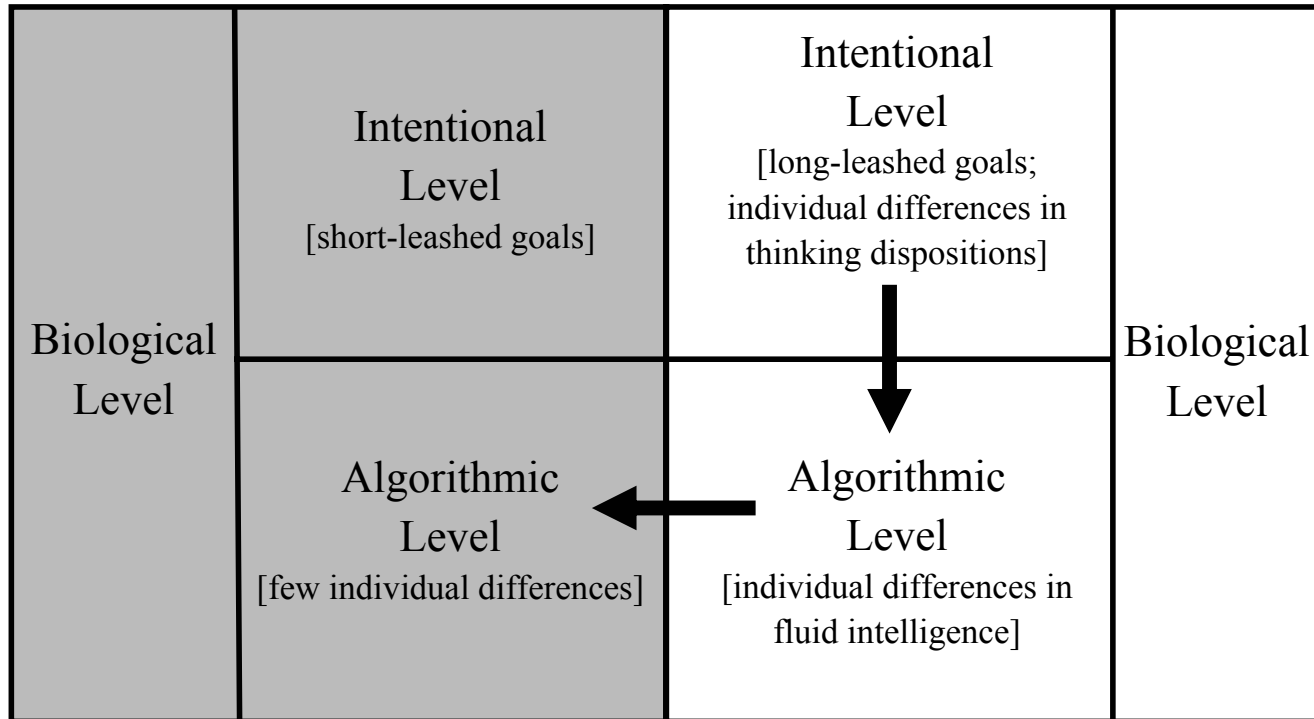
Various Processes in TASS: The Autonomous Set of Systems

- processes of implicit learning
- overlearned associations practiced to automaticity
- processes of behavioral regulation by the emotions
- processes of classical and operant conditioning
- encapsulated modules

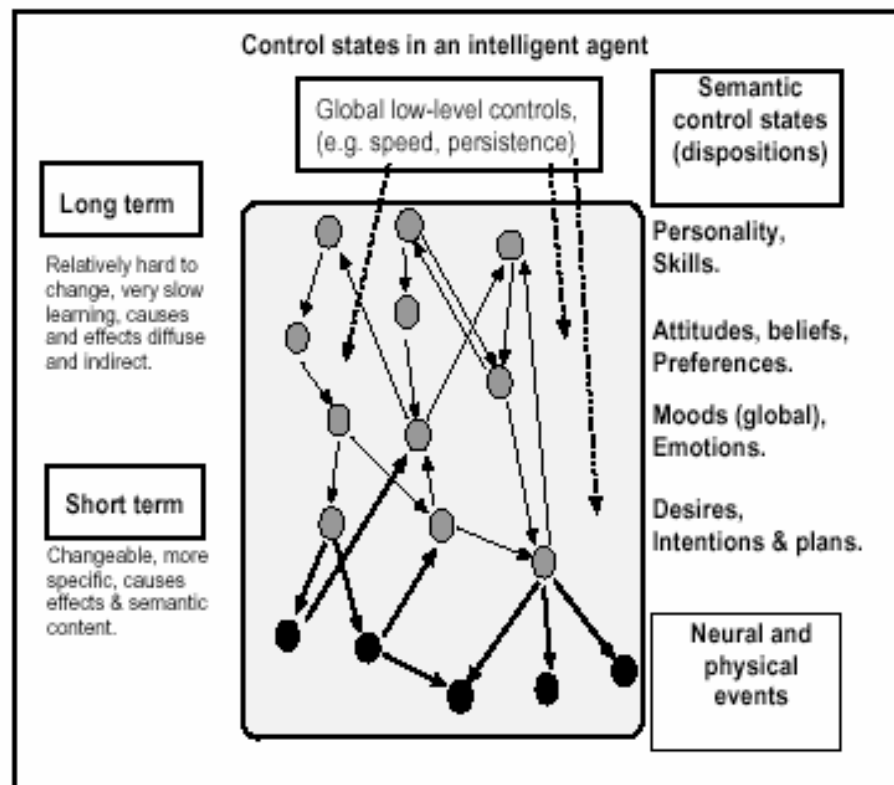
Control Structures

TASS

Analytic System



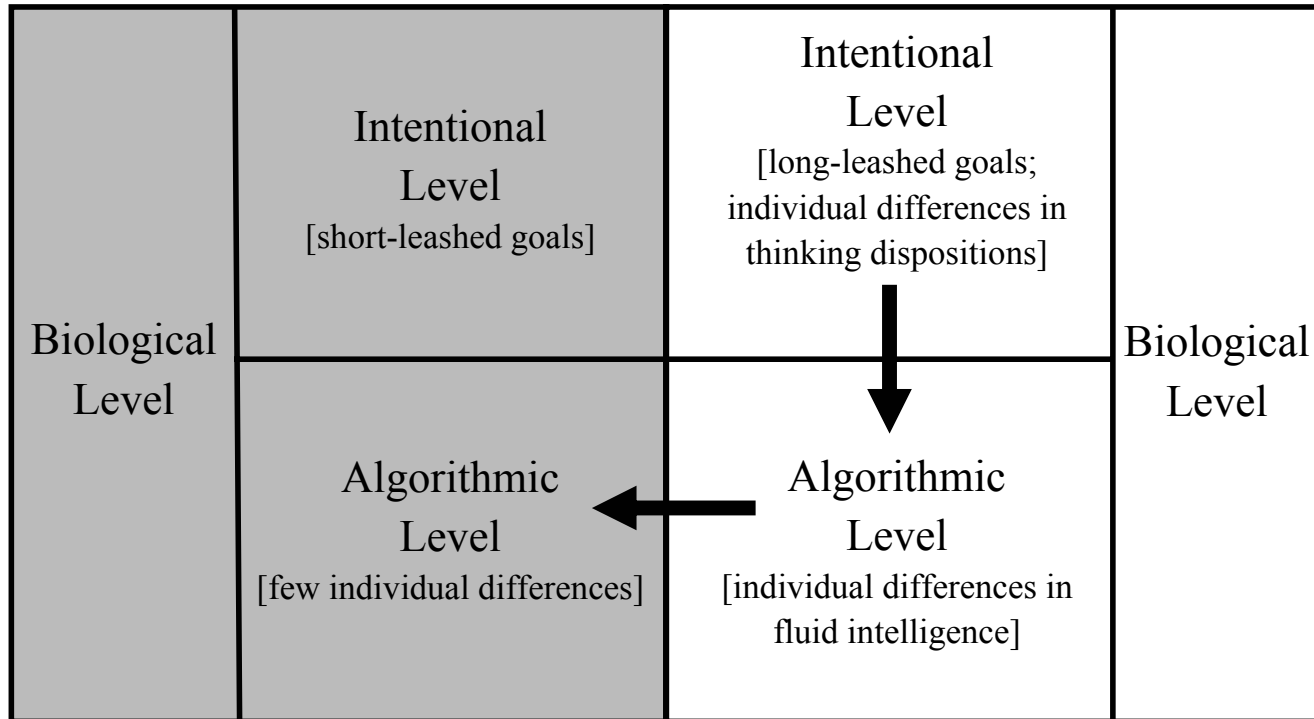
Processing Control in TASS Override
by the Analytic System



Control Structures

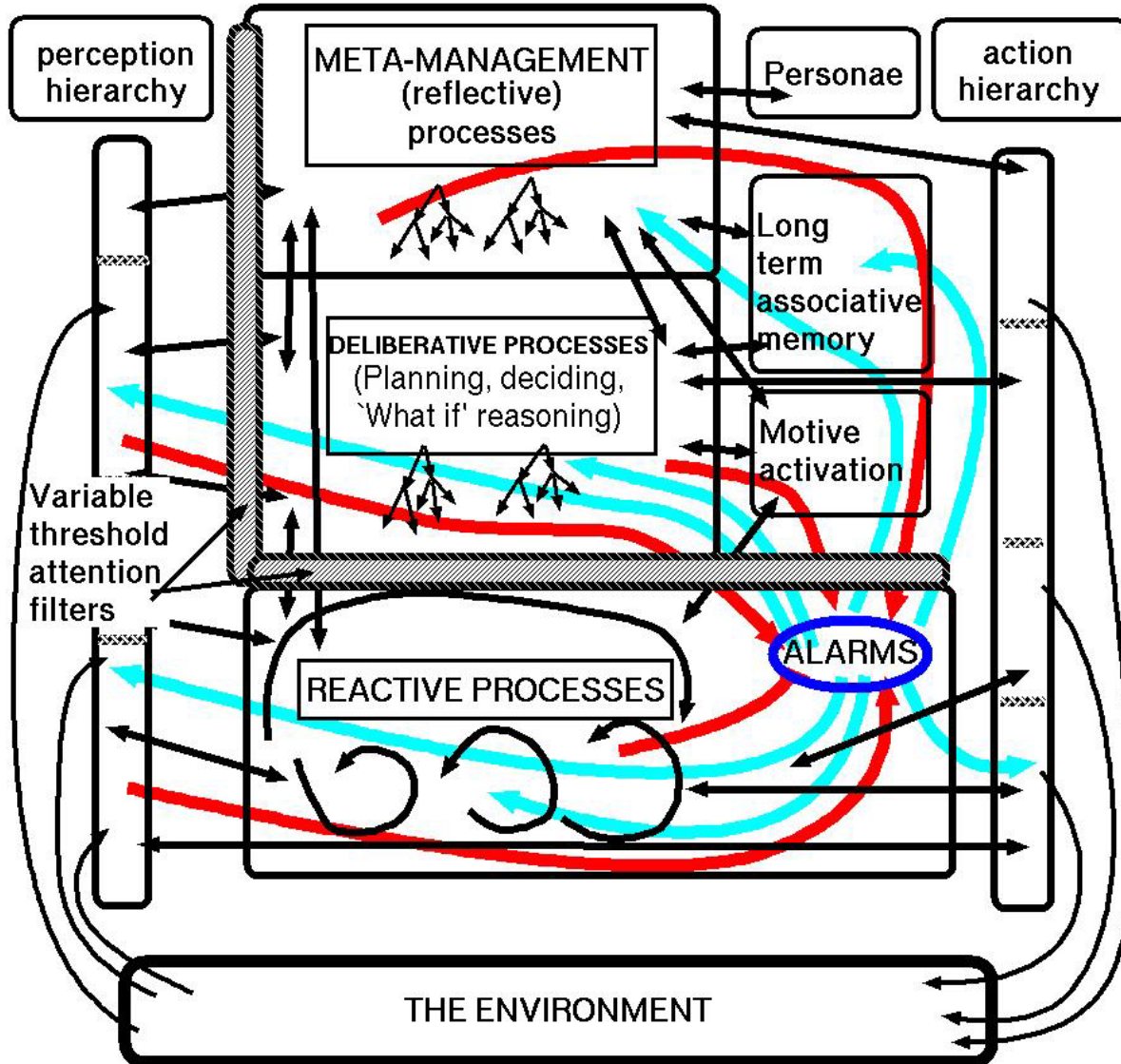
TASS

Analytic System

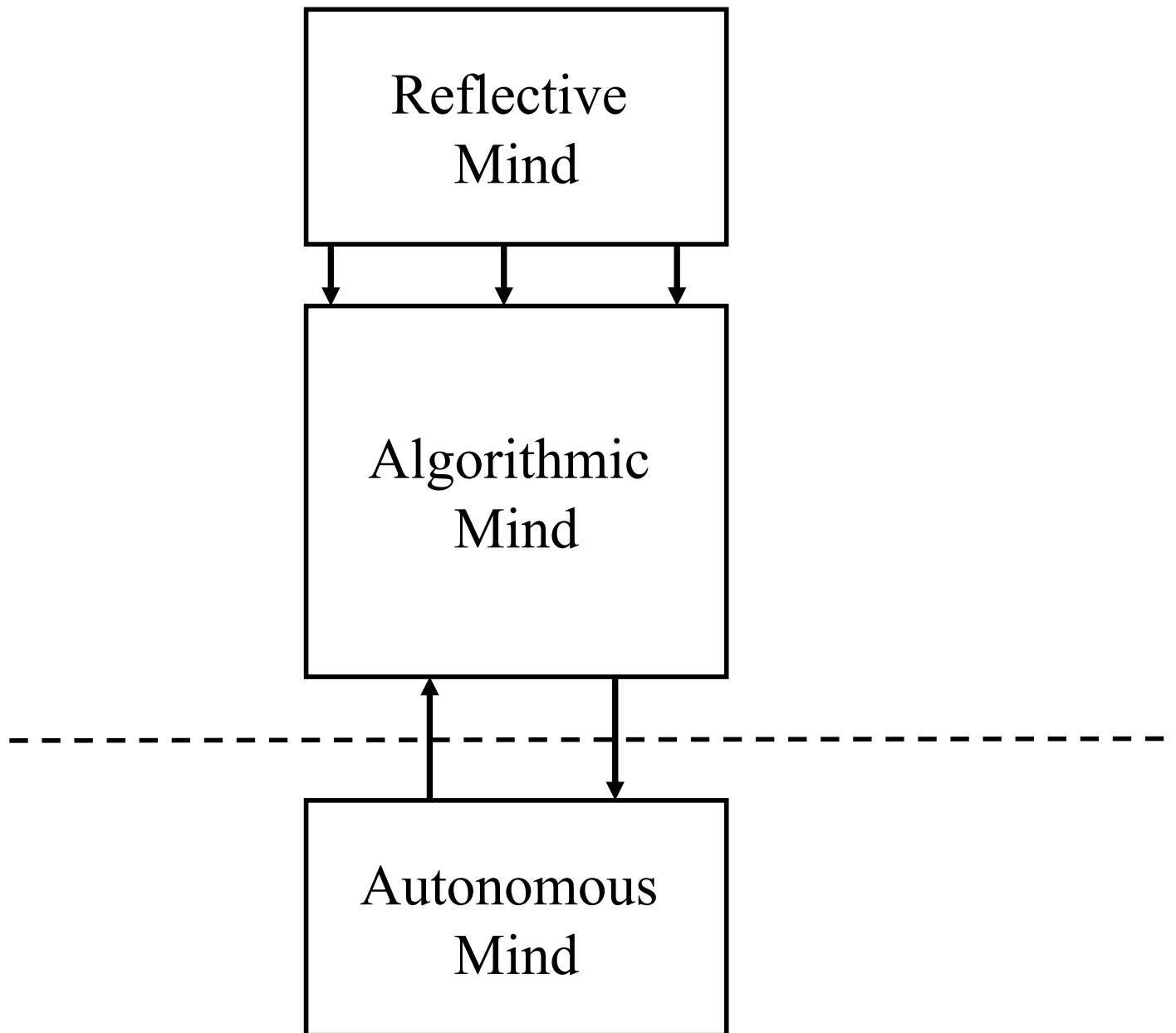


Processing Control in TASS Override
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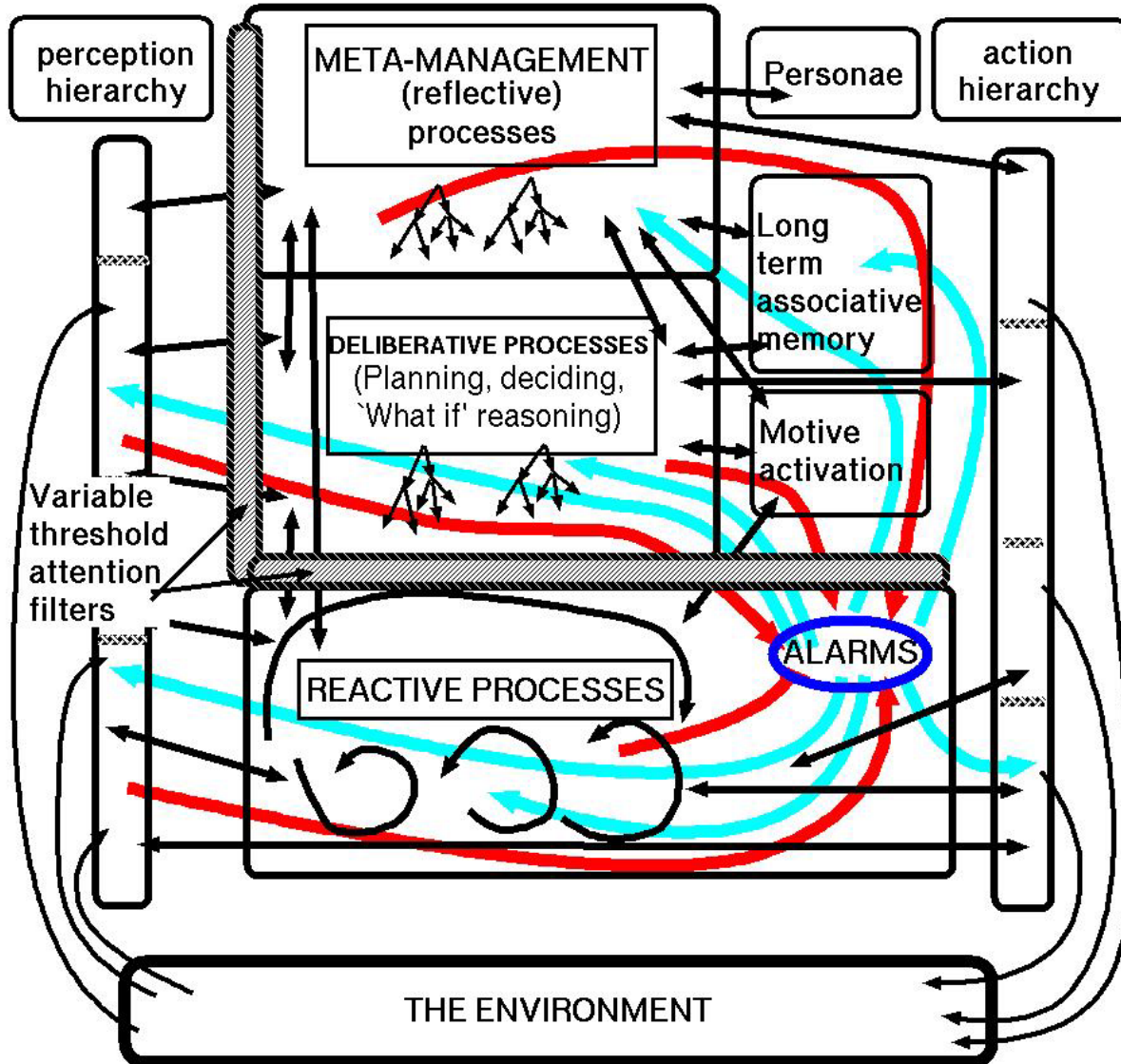
The CogAff Project



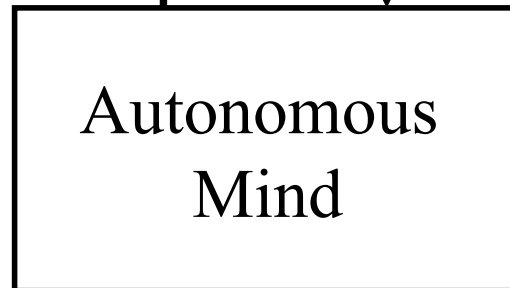
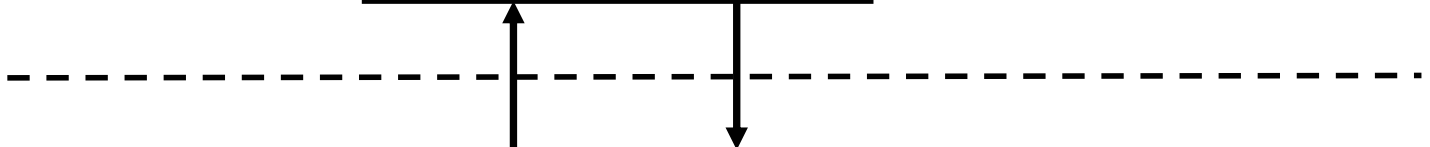
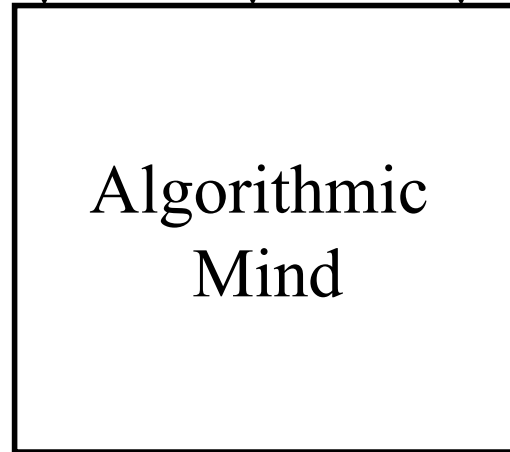
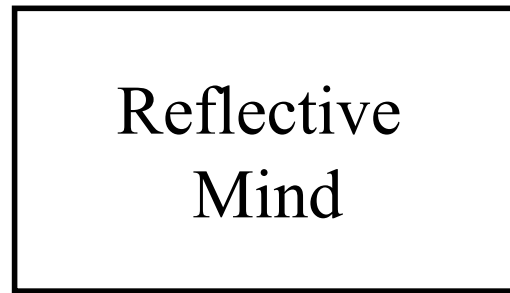
Your Mind (A. Sloman, [2003](#)). The framework incorporates evolutionarily ancient mechanisms co-existing and co-operating or competing with new mechanisms capable of doing different tasks (e.g., reasoning about what might happen). The figure gives an “impressionistic” overview of some of the complexity (e.g., different sorts of emotions are generated at different levels).



The CogAff Project



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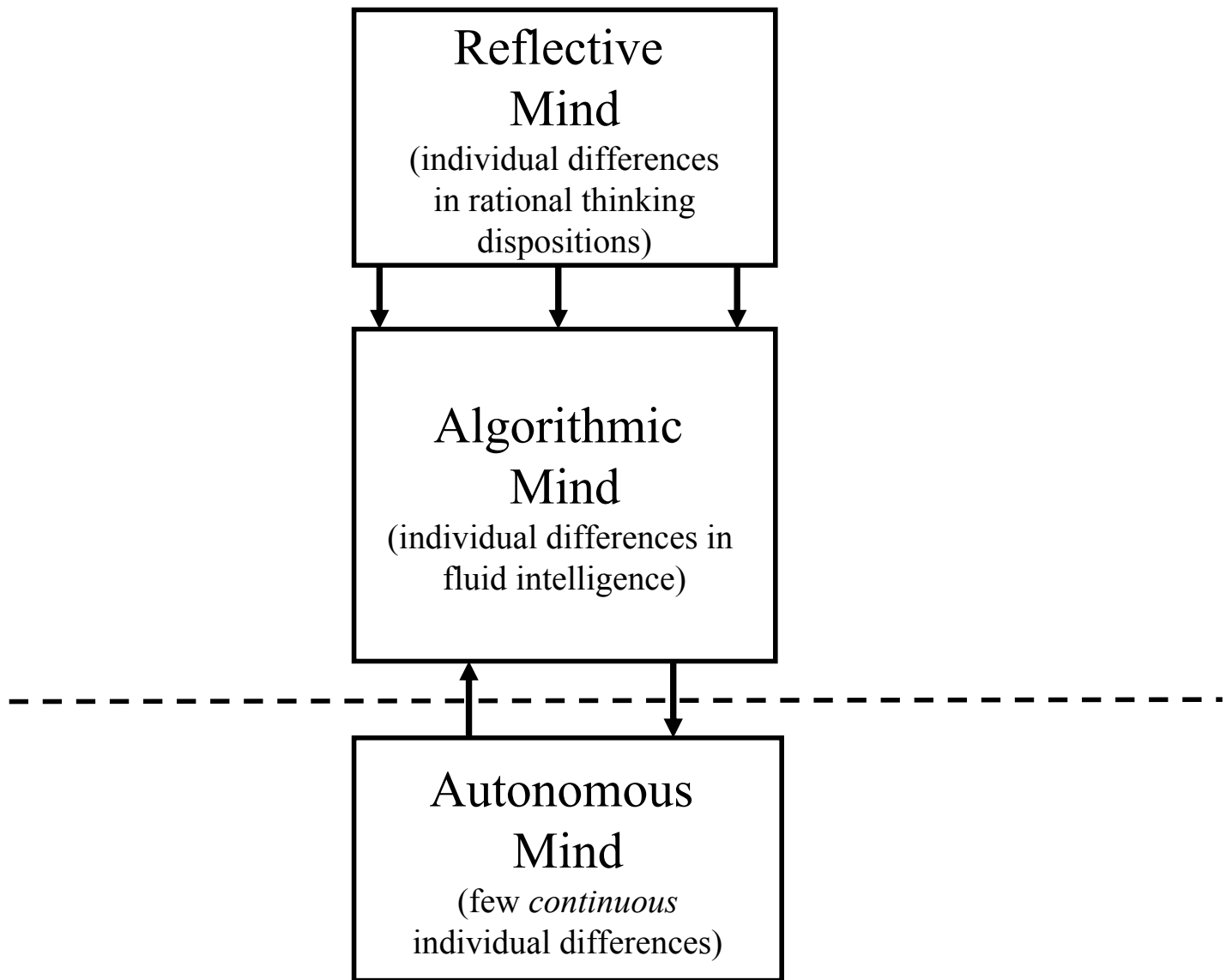
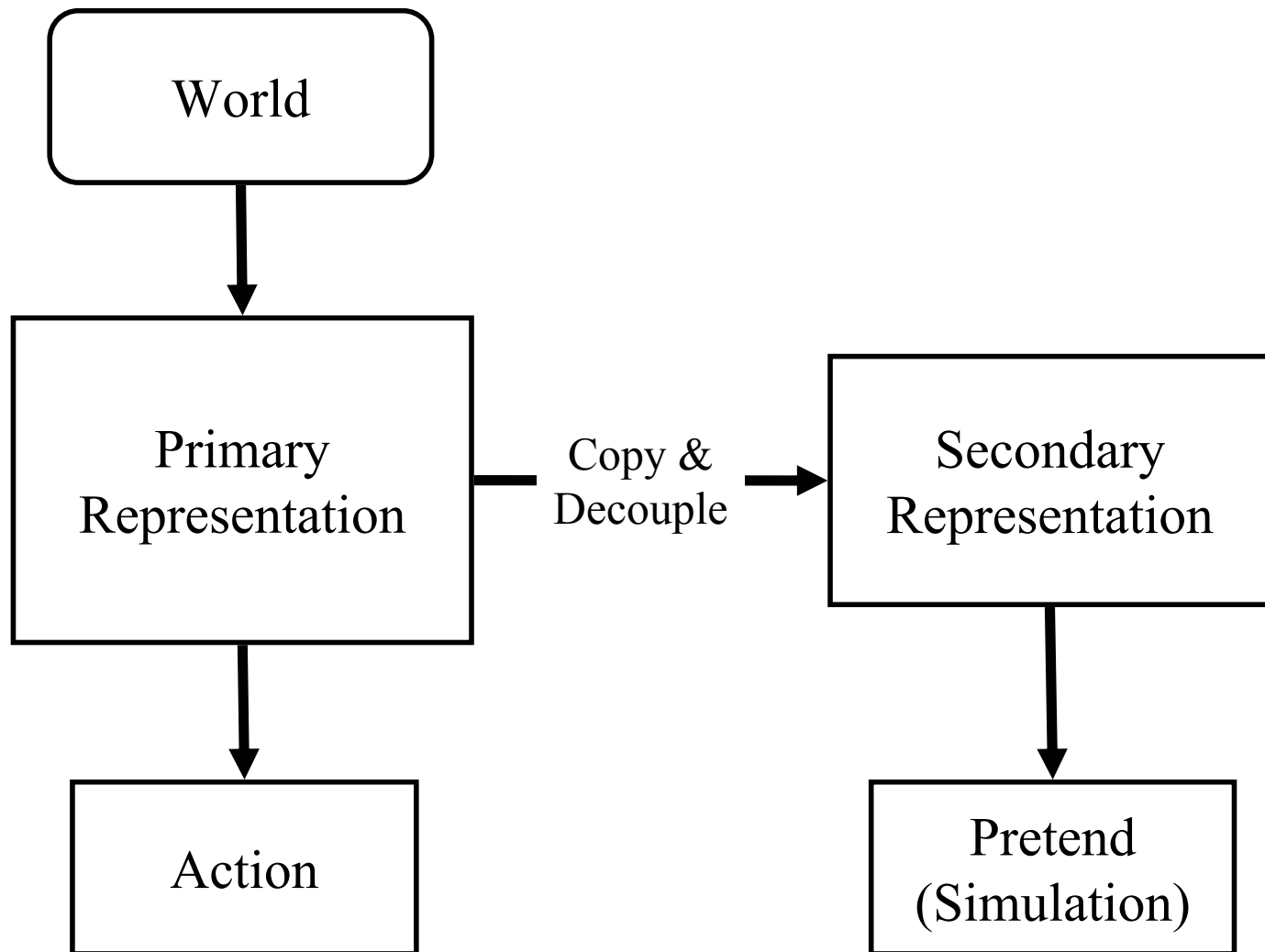


Figure 5. Individual Differences in the Tripartite Structure



Adapted from Leslie (1987)

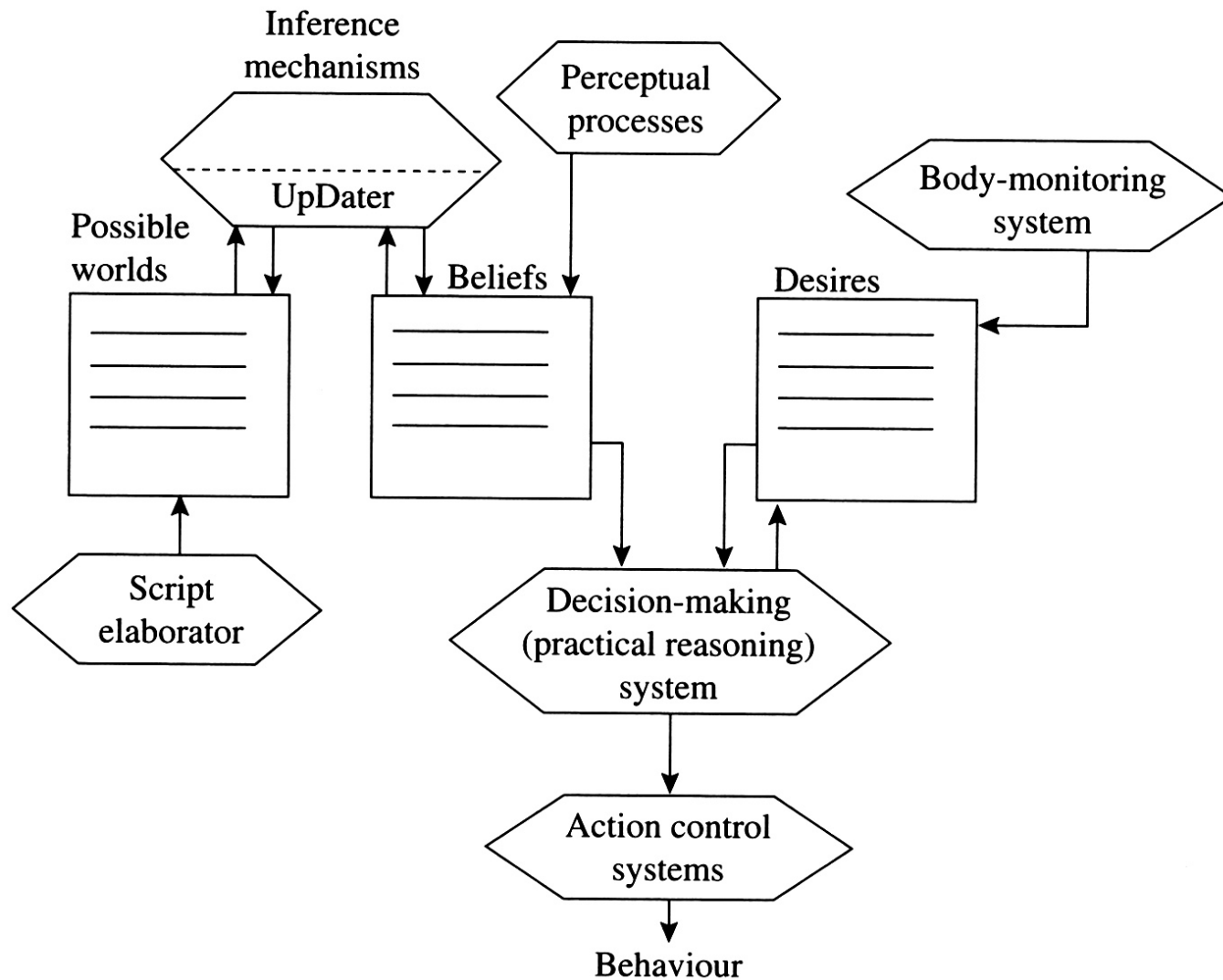
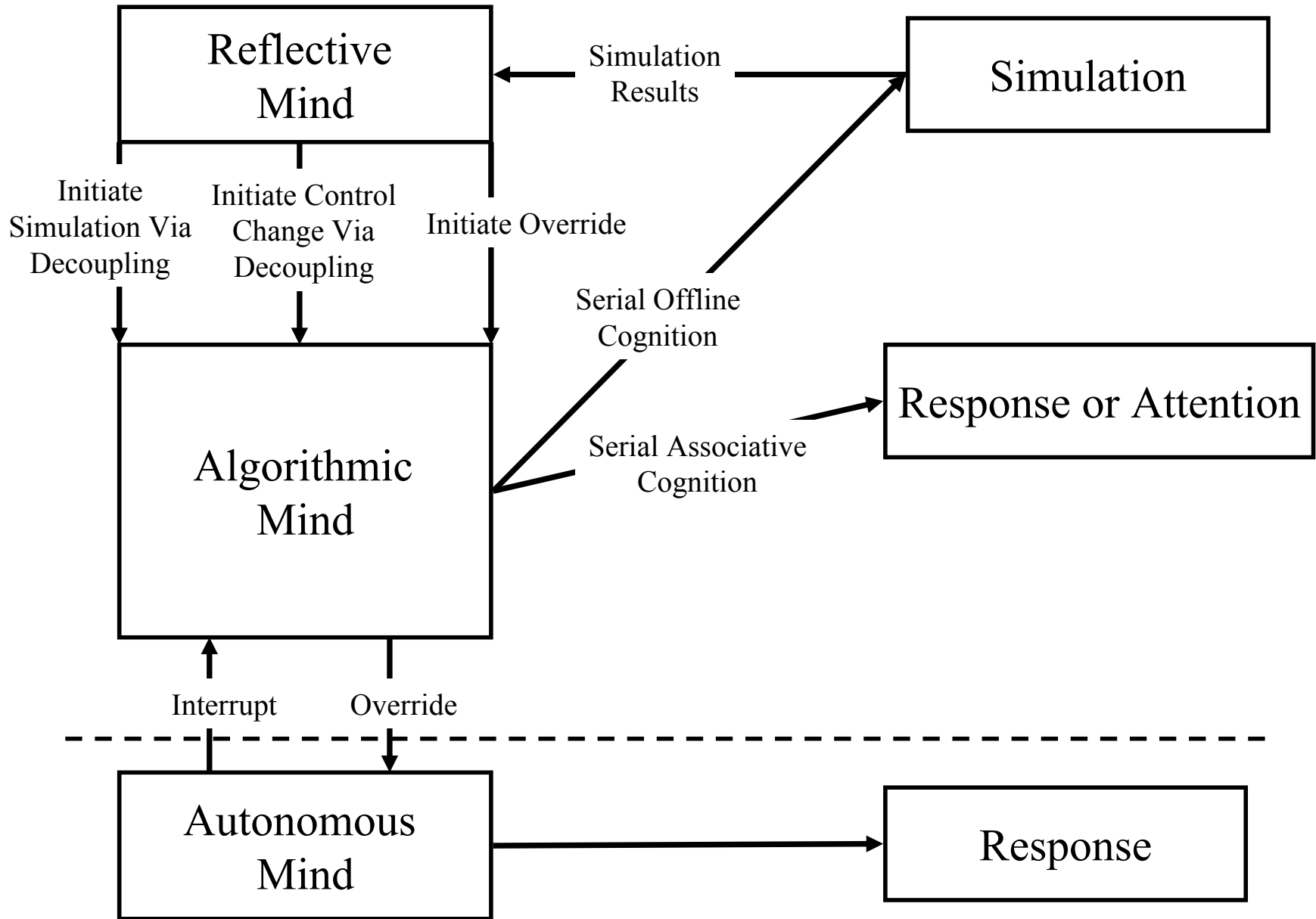


Fig. 2.2. The mental mechanisms posited by Nichols and Stich (2003)



Humans as Cognitive Misers

(Robyn Dawes)

“Following Dawes (1976), some favored the metaphor of the “cognitive miser” by emphasizing limited mental resources, reliance on irrelevant cues, and the difficulties of effortful correction” (Krueger & Funder, 2004, pp. 316-317)

The rule that human beings seem to follow is to engage the brain only when all else fails--and usually not even then

-- David Hull, *Science and Selection: Essays on Biological Evolution and the Philosophy of Science*, 2001, p. 37

Humans as Cognitive Misers

Stage 1: Default to TASS

Stage 2: Display a focal bias and rely
on serial associative cognition

Focal Bias

relates to:

singularity principle (Evans, Over, & Handley, 2003)

principle of truth (Johnson-Laird)

focussing effects (Legrenzi, Girotto, & Johnson-Laird, 1993)

effect and effort in determining relevance (Sperber, Cara, & Girotto, 1995)

automatic belief acceptance (Gilbert, 1991)

focalism in social psychological theory (Wilson et al., 2000)

When the information processor is strongly disposed to deal only with the most easily constructed cognitive model, then a focal bias is being demonstrated.

The most easily constructed model tends to represent:

only one state of affairs (Evans, Over, & Handley, 2003)

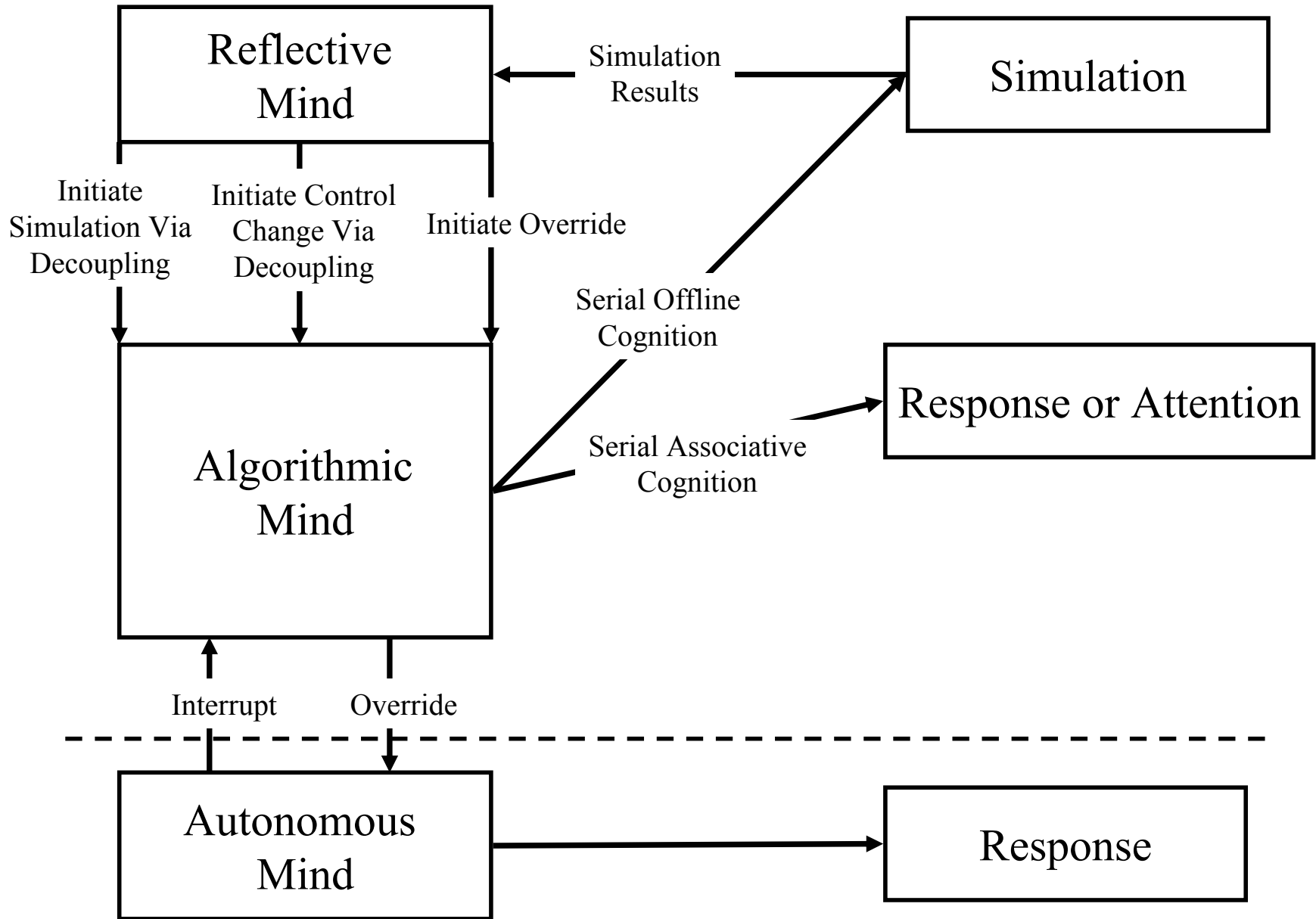
that is modelled as true (Johnson-Laird)

and/or is accepted as given (Gilbert, 1991; matching bias)

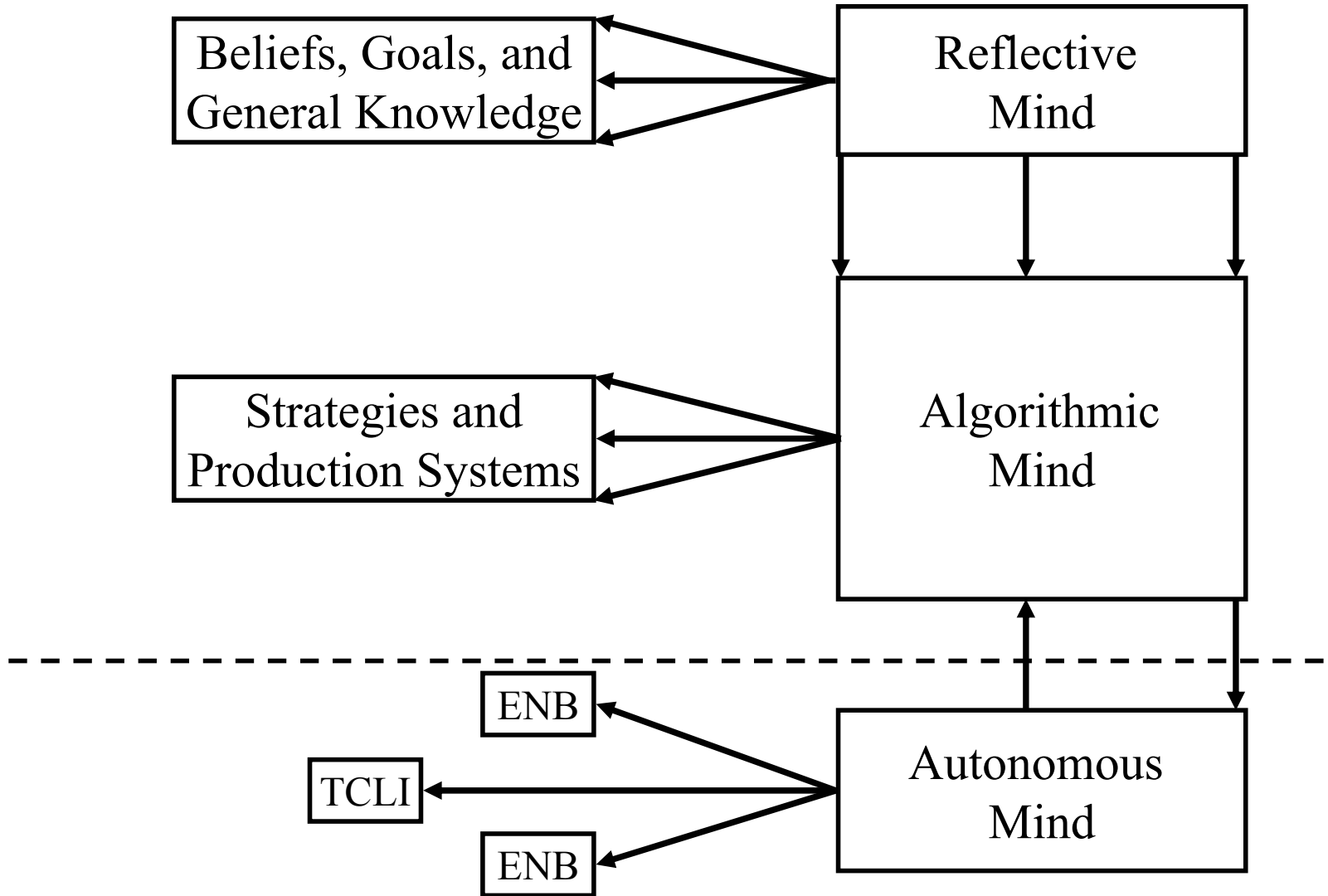
that is closest to what we already believe in (myside bias, belief bias)

that minimizes effort (Sperber)

that ignores moderating factors (which might necessitate the construction of alternative models; Wilson et al., 2000)



Knowledge Structures



ENB = Encapsulated Knowledge Base

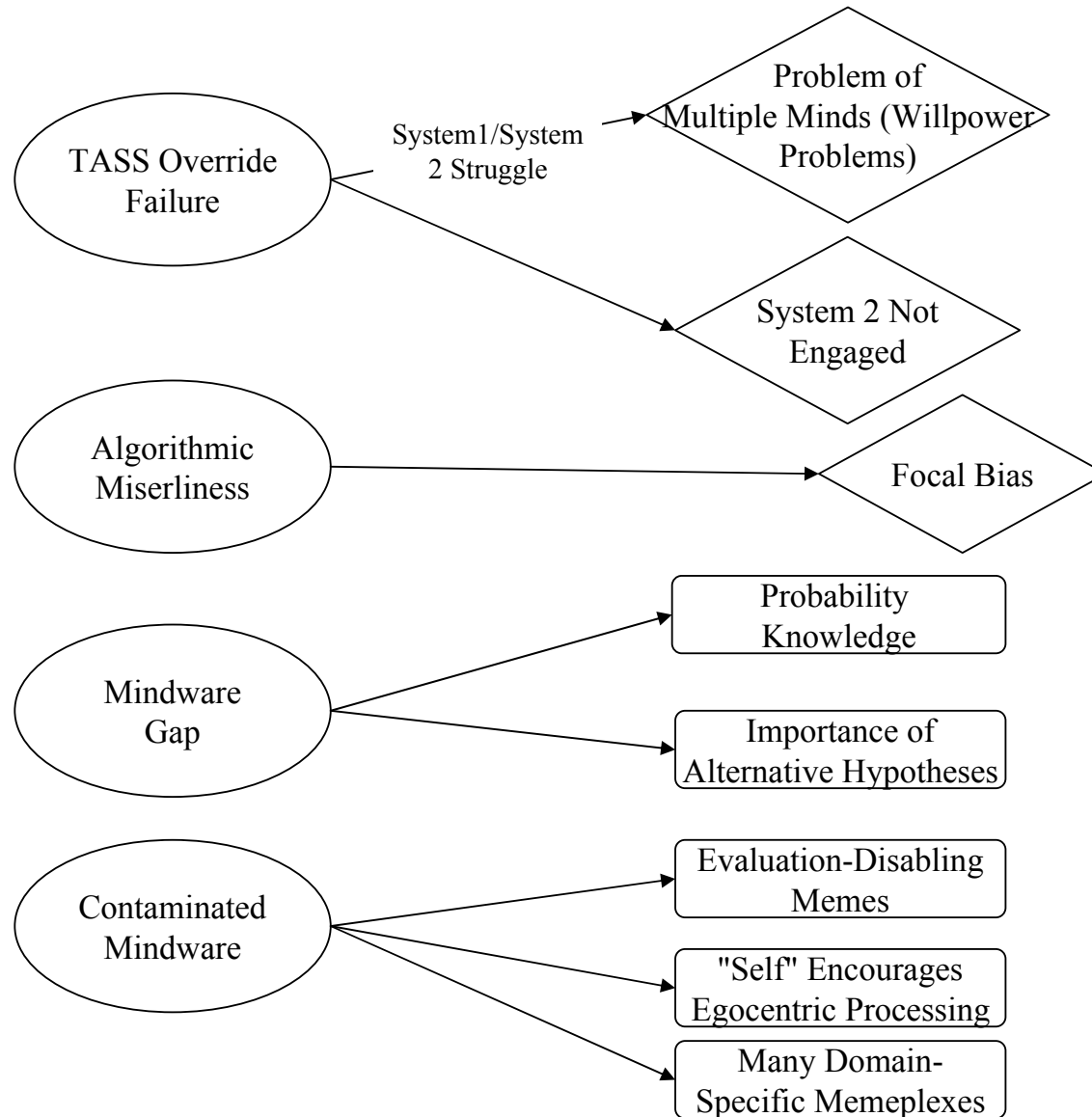
TCLI = Tightly Compiled Learned Information

Types of Cognitive Failure

1. TASS override failure
2. mindware gaps
3. contaminated mindware
4. miserliness in the algorithmic mind

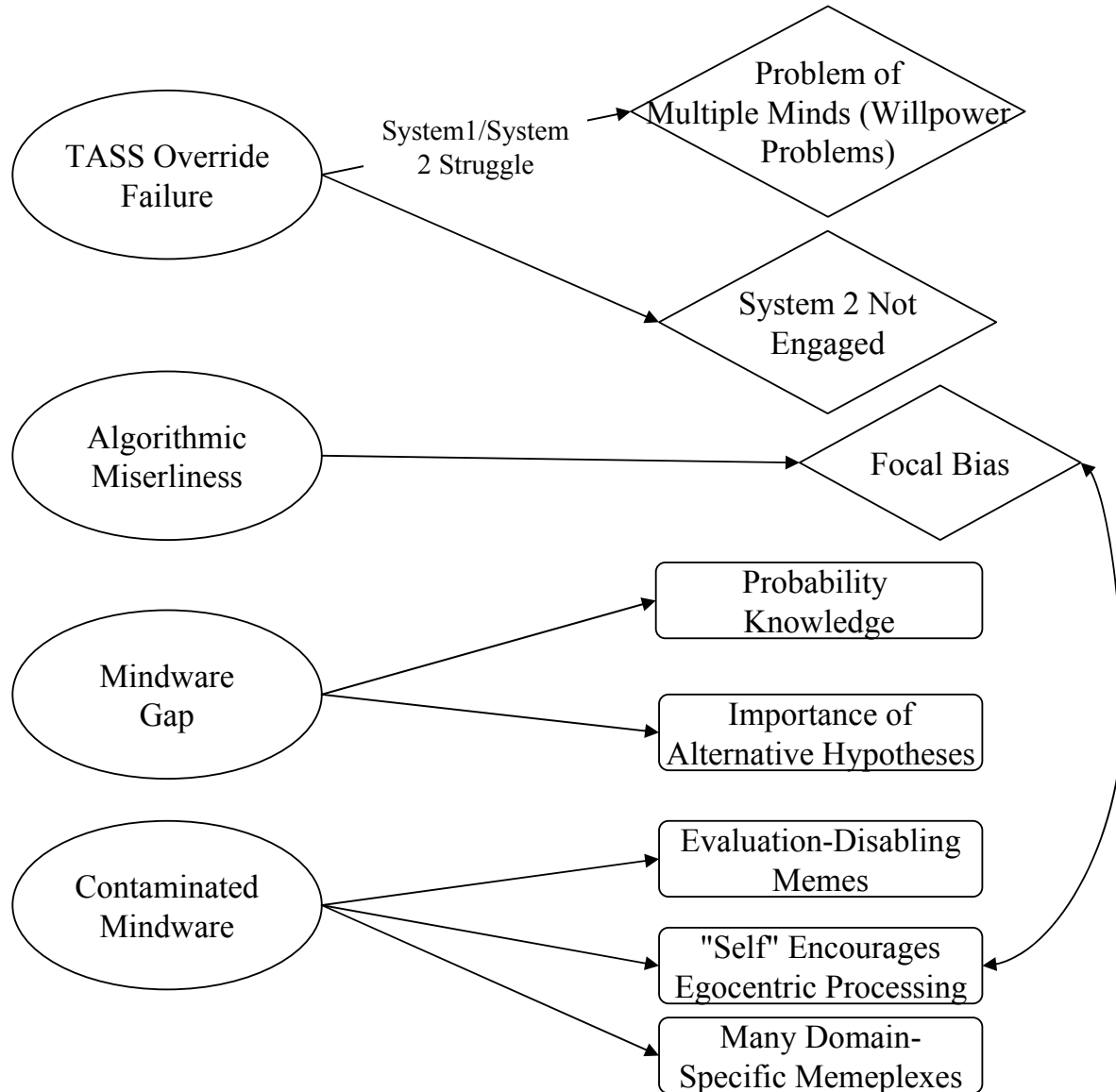
Categories of Cognitive Failure

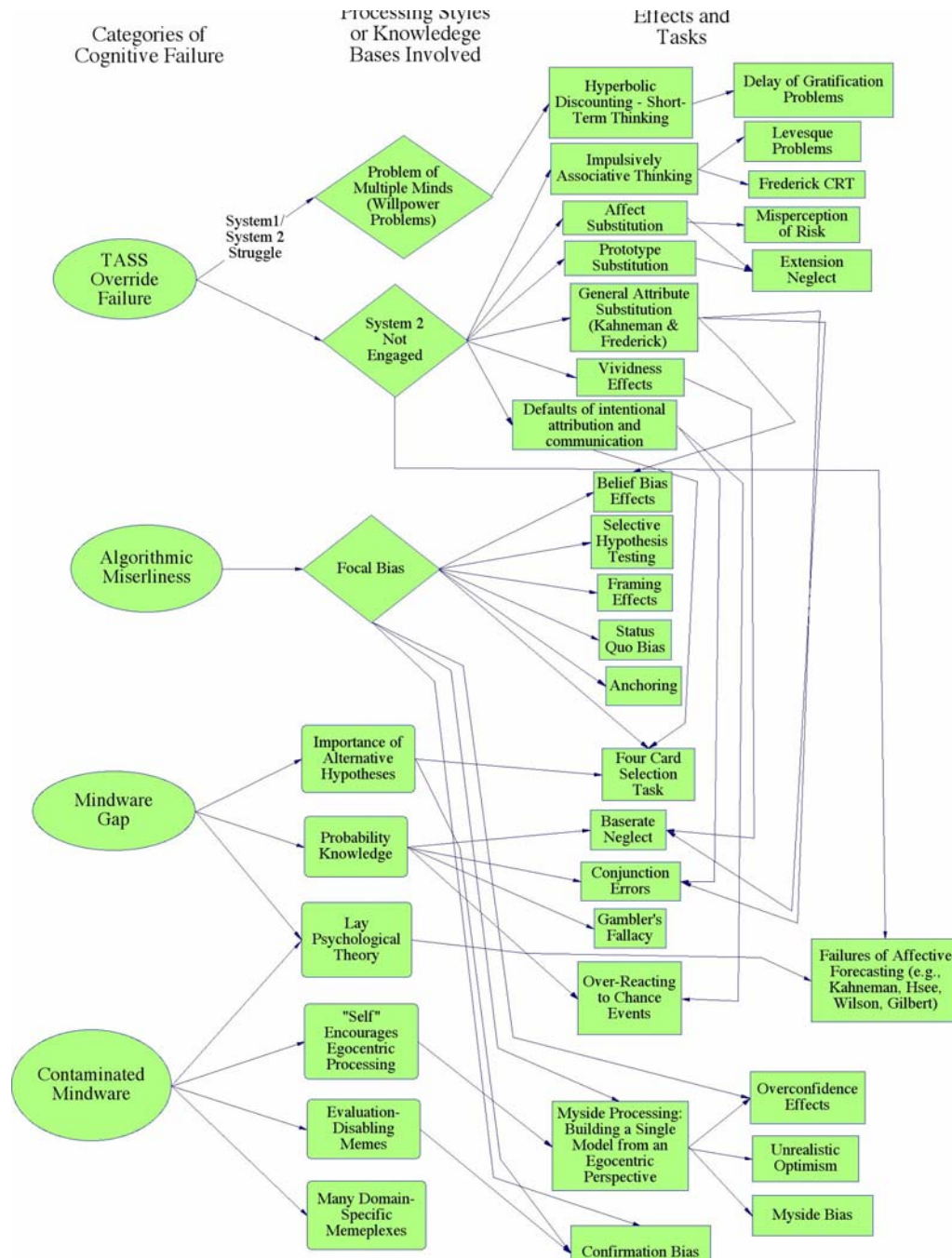
Processing Styles or Knowledge Bases Involved



Categories of Cognitive Failure

Processing Styles or Knowledge Bases Involved





Frankfurt, H. (1971). Freedom of the will and the concept of a person. Journal of Philosophy, 68, 5-20.

Jeffrey, R. (1974). Preferences among preferences. Journal of Philosophy, 71, 377-391.

Imagine John, who has the choice between smoking (S) and not smoking ($\sim S$).

John chooses to smoke.

So we have:

John prefers to smoke

$S \text{ pref } \sim S$

John prefers to prefer not to smoke:

$$(\sim S \text{ pref } S) \text{ pref } (S \text{ pref } \sim S)$$

He prefers his preference to prefer not to smoke over his preference for smoking:

$$\begin{array}{c} [(\sim S \text{ pref } S) \text{ pref } (S \text{ pref } \sim S)] \\ \text{pref} \\ [S \text{ pref } \sim S] \end{array}$$

We might in this case say that John's third-order judgment has ratified his second-order strong evaluation

On the other hand, a third-order judgment might undermine the second-order preference by failing to ratify it:

John might prefer to smoke more than he prefers his preference to prefer not to smoke

$$\begin{array}{c} [S \text{ pref } \sim S] \\ \text{pref} \\ [(\sim S \text{ pref } S) \text{ pref } (S \text{ pref } \sim S)] \end{array}$$

Velleman, J. D. (1992). What happens when somebody acts? Mind, 101, 461-481.

“your desire to act in accordance with reasons, a desire that produces behavior, in your name, by adding its motivational force to that of whichever motives appear to provide the strongest reasons for acting”
(Velleman, 1992, p. 479).

The Master Rationality Motive

The desire to act in accordance with reasons.

I like to gather many different types of evidence before I decide what to do.

I like to have reasons for what I do.

I always consider the consequences before I take action.

I am only confident of decisions that are made after careful analysis of all available information.

I don't like to have to justify my actions. (R)

If a belief suits me then I am comfortable, it really doesn't matter if the belief is true. (R)

After I make a decision, it is often difficult for me to give logical reasons for it. (R)

I don't feel I have to have reasons for what I do. (R)

“As soon as language acted as a vehicle for delivering information into the mind (whether one’s own or that of another person), carrying with it snippets of non-social information, a transformation in the nature of the mind began....language switched from a social to a general-purpose function, consciousness from a means to predict other individuals’ behavior to managing a mental database of information relating to all domains of behavior” (p. 209)

Mithen, S. (1996). *The prehistory of mind: The cognitive origins of art and science*. London: Thames and Hudson.

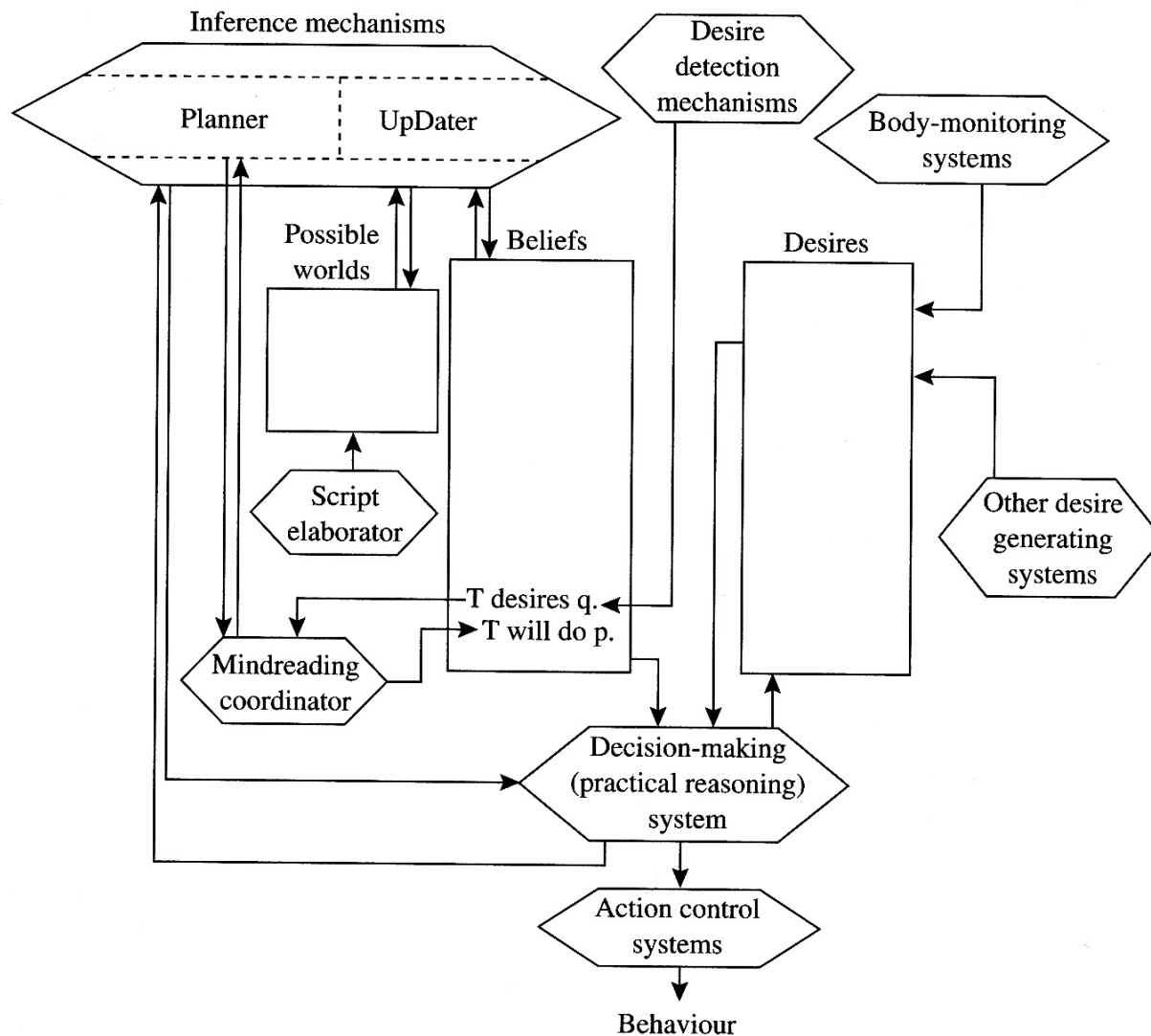


Fig. 3.4 The later mindreading system: The PWB and Desire system (Nichols & Stich, 2003)

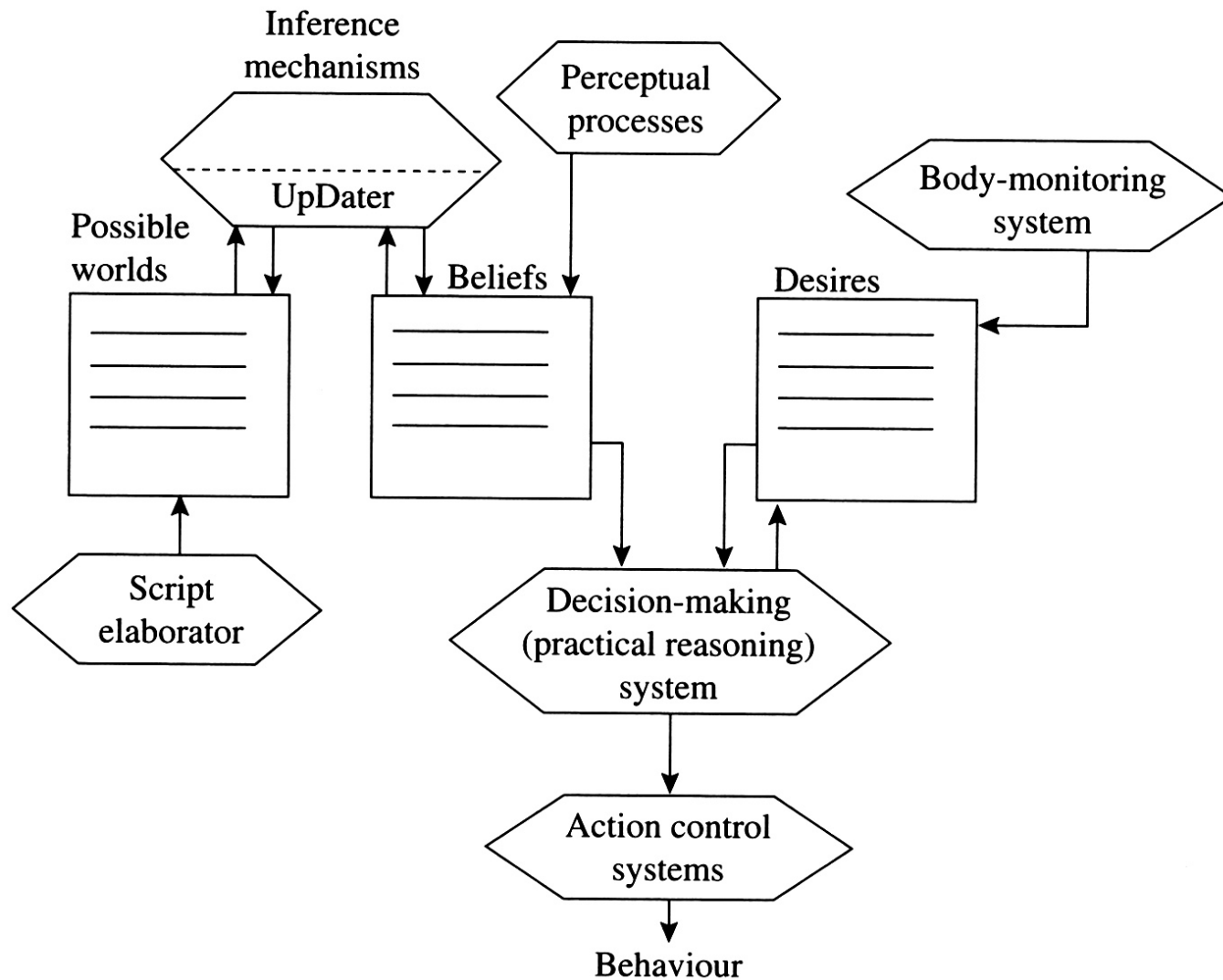
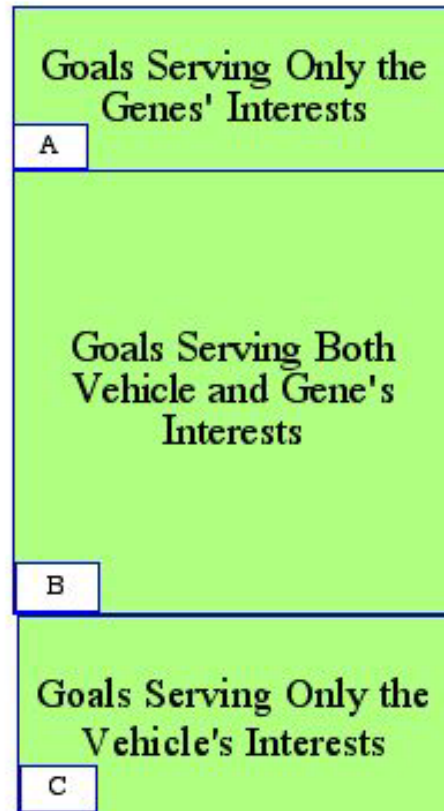
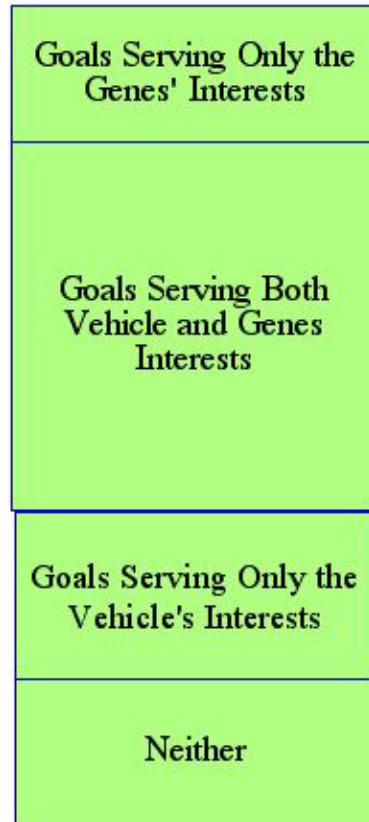


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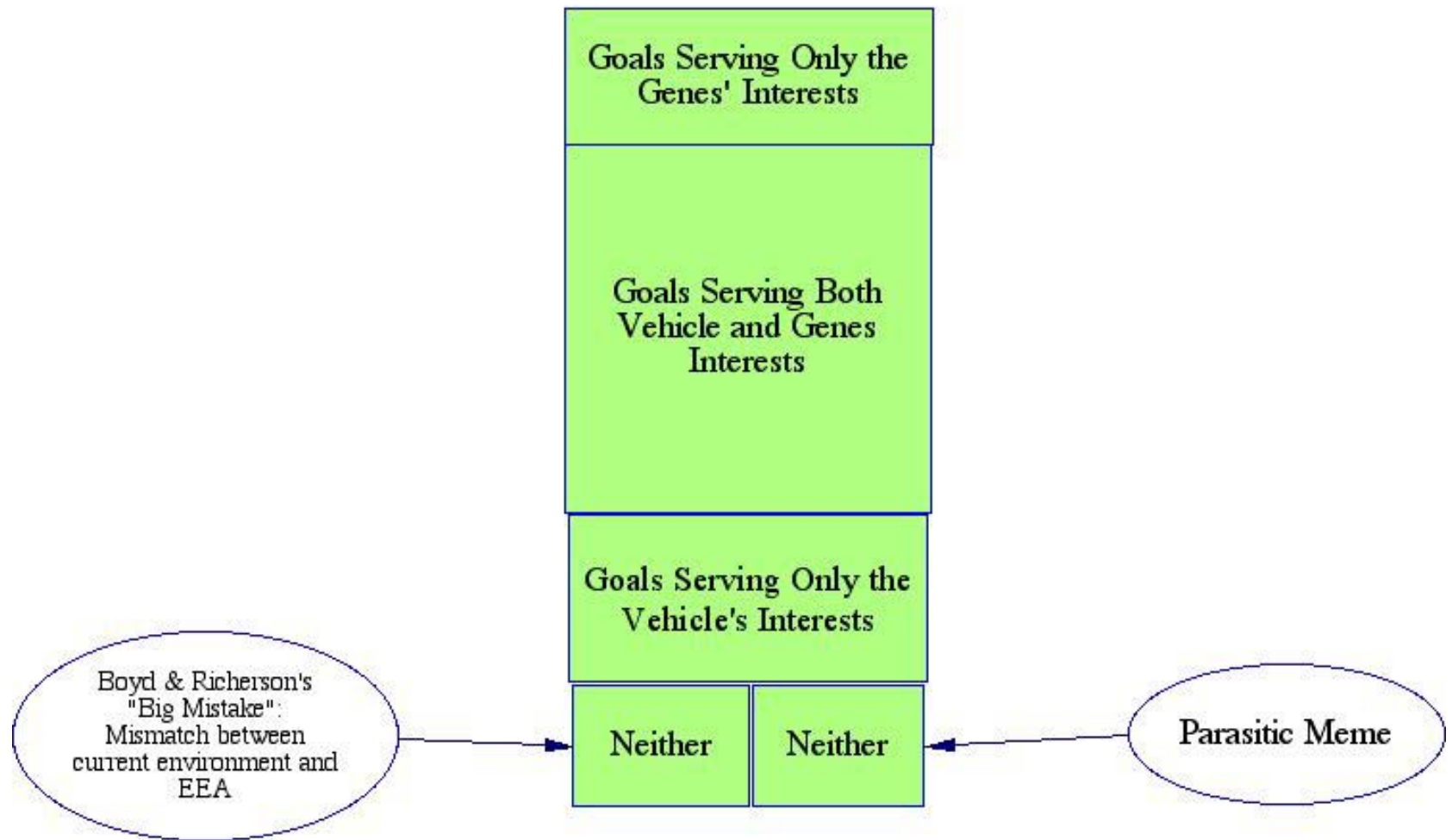
Goal Structure in Humans



Goal Structure in Humans



Goal Structure in Humans



Sampling of Effects from the Heuristics and Biases Literature

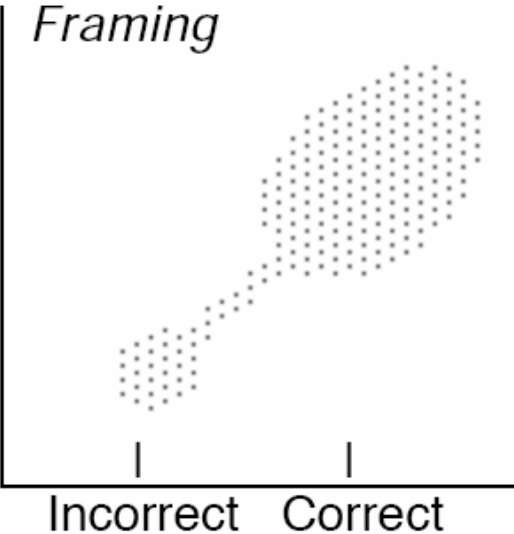
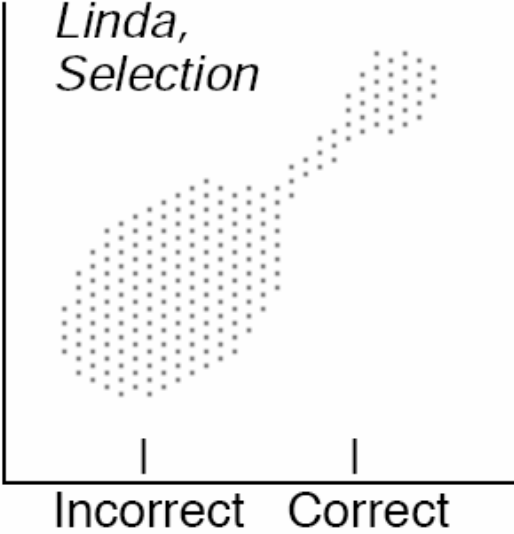
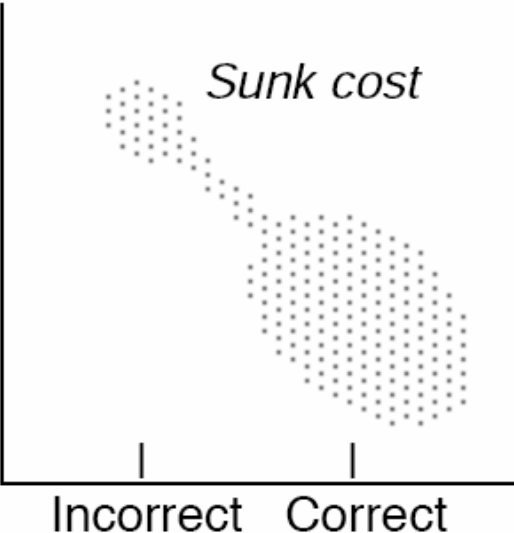
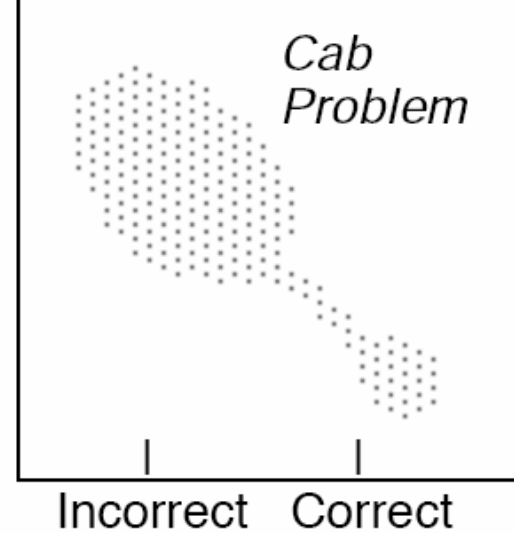
Hindsight Bias
Overconfidence Effect
Base Rate Neglect
The Conjunction Fallacy
Nonregressive Predictions
My Side Bias
Inaccurate Covariation Estimation
Pseudodiagnosticity
Belief Bias
Inappropriate Anchoring
Illusory Correlation
Belief Perseverance
Preference Reversals
Outcome Bias
Commission Bias
Failure of Inconsistency Detection
Violation of SEU Axioms
Ignoring Denominator of the Likelihood Ratio
Failure to Generate Alternative Explanations
Unrealistic Optimism

People are nearly-incorrigible “cognitive optimists”. They take for granted that their spontaneous cognitive processes are highly reliable, and that the output of these processes does not need re-checking” (p. 90)

Sperber, D., Cara, F., & Girotto, V. (1995). Relevance theory explains the selection task. Cognition, 57, 31-95.

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	Majority Normative	Minority Normative
Positive Correlation	<p><i>Framing</i></p>  <p>A scatter plot with 'IQ' on the vertical axis and two tick marks on the horizontal axis labeled 'Incorrect' and 'Correct'. A cloud of points shows a positive linear trend, starting from a lower IQ at the 'Incorrect' position and rising to a higher IQ at the 'Correct' position.</p>	<p><i>Linda, Selection</i></p>  <p>A scatter plot with 'IQ' on the vertical axis and two tick marks on the horizontal axis labeled 'Incorrect' and 'Correct'. A cloud of points shows a positive linear trend, starting from a lower IQ at the 'Incorrect' position and rising to a higher IQ at the 'Correct' position.</p>
Negative Correlation	<p><i>Sunk cost</i></p>  <p>A scatter plot with 'IQ' on the vertical axis and two tick marks on the horizontal axis labeled 'Incorrect' and 'Correct'. A cloud of points shows a negative linear trend, starting from a higher IQ at the 'Incorrect' position and falling to a lower IQ at the 'Correct' position.</p>	<p><i>Cab Problem</i></p>  <p>A scatter plot with 'IQ' on the vertical axis and two tick marks on the horizontal axis labeled 'Incorrect' and 'Correct'. A cloud of points shows a negative linear trend, starting from a higher IQ at the 'Incorrect' position and falling to a lower IQ at the 'Correct' position.</p>